



**Notice of Meeting  
Napa Valley Exposition  
(25th District Agricultural Association)  
Meeting of the Board of Director's  
to be held**

**Tuesday, December 19, 2006 from 5:00 p.m.**

**At Piccolino's Restaurant  
1385 Napa Town Center, Napa**

*Board members will have dinner at 6:00 pm.  
No District business will be transacted, nor will any items on the Agenda be discussed.*

1. **Call To Order and Quorum Confirmation**
2. **Approval of the Agenda**
3. **Public Comment** – The Board of Directors of the 25<sup>th</sup> DAA will devote up to 15 minutes for comments to the Board from the public ON SUBJECTS NOT APPEARING AS AN AGENDA ITEM for this meeting but over which the Board has jurisdiction. Speakers should speak from the podium provided, identify themselves and state the topic they wish to address the Board. Speakers are asked to limit their comments to 3 minutes.  
  
No debate by the Board shall be permitted on such public comments. The Board will take no action on such comment at this time, as law requires formal public notice prior to any action.
4. **Approval of Minutes of the Last Board Meeting** – Tuesday, November 14, 2006
5. **Information Items and Program Reports**
  - 5.1. Committee Reports
    - 5.1.a. Executive Committee – President Dickson & Vice President Abramowicz
    - 5.1.b. Personnel Committee – Directors Lugo (Chair) & Dohring
    - 5.1.c. Friends Ex-Officio Committee – Director Carr
    - 5.1.d. Livestock Committee – Director O'Kelly
    - 5.1.e. Buildings & Grounds Committee – Director Battisti
    - 5.1.f. Finance Committee – Director O'Kelly (Chair)
  - 5.2. Correspondence
  - 5.3. Old Business/New Business/Future Discussion Topics

5.4. Future Board Meeting Dates (Meeting 1:00 pm)

**WFA CONVENTION, RENO JANUARY 14-17**

Tuesday, January 23<sup>rd</sup>

Tuesday, February 20<sup>th</sup>

Tuesday, March 20<sup>th</sup>

6. **Action Items**

6.1. Nominating Committee Report

6.1.a. Nominations and Election of 2007 Officers

6.2. Discussion and Possible Action re: Director O'Kelly Resignation

6.3. Discussion and Possible Action re: Soscol Corridor Project

6.4. Discussion and Possible Action re: Real Estate and Development

6.5. Discussion and Possible Action re: RV Park Renovation

6.6. CEO/Manager's Report

6.6.a. Update on Flood Reimbursement from FEMA/Insurance

6.7. Consent Calendar - The items on the Consent Calendar will be enacted in accordance with recommended action under one motion unless taken off the Consent Calendar by any member of the Board. Any member of the Public wishing to address the Board on any item on the Consent Calendar may address the Board at this time.  
(see attached 6.6)

Recommendation: Approval

6.7.a. Rental Agreements

6.7.b. Standard Agreements

6.7.c. Commercial Agreements

6.7.d. Food Concession Agreements

6.7.e. Judging Agreements

7. **Adjournment**

Minutes of: 25th District Agricultural Association

Meeting Held on: Tuesday, November 14, 2006

Directors Present: Myrna Abramowicz, Paul Battisti, Don Carr, Dave Dickson, Paul Dohring, Hope Lugo, Marjorie Preston and Greg Rodeno

Directors Absent  
And Unexcused: Peggy O'Kelly

Staff Present: Joseph Anderson and Denise Davis

Others Present: Laurie Puzo, Heather Stanton

### **ROLL CALL AND QUORUM CONFIRMATION**

President Dickson called the meeting to order at 1:00 p.m., confirming the presence of a quorum, and asking that the minutes reflect Director O'Kelly as absent and unexcused.

### **APPROVAL OF AGENDA**

President Dickson called for approval of the agenda.

**Director Dohring moved approval of the agenda. Director Battisti seconded the motion. The motion carried unanimously.**

### **PUBLIC COMMENT**

President Dickson opened the floor for public comment.

Hearing none, President Dickson closed this portion of the meeting.

### **APPROVAL OF THE MINUTES OF THE LAST BOARD MEETING**

President Dickson called for approval of the minutes of the October 17<sup>th</sup>, 2006 Board meeting.

**Director Carr moved approval of the minutes from October 17, 2006. Director Lugo seconded the motion. The motion carried unanimously.**

### **UPDATE ON FLOOD CONTROL PROJECT PROGRESS**

President Dickson introduced Heather Stanton, Consulting Project Manager for the Napa County Flood Control and Water Conservation District, and asked for an update on the project. Following her presentation, she took questions from the Board.

### **INFORMATION ITEMS AND PROGRAM REPORTS**

#### **COMMITTEE REPORTS**

**Executive Committee** – President Dickson gave the Executive Committee report. The Executive Committee met with staff to formulate the 2007 budget with the understanding that whatever carryover there was in 2006 needed to be preserved at the end of 2007 as well. Staff reported that it was a difficult budget to complete. Two staff members were dropped from the temporary maintenance budget, entertainment was trimmed, and permanent staff vacation and leave accruals were projected as zero for the coming year (meaning staff will be taking more vacation and leave time in the coming year) so that the Fair does not accrue the leave liability. Director Lugo stated that she has seen this happen at other non-profits where staff has had to

use their accrued leave in order to make the budget balance and she applauds the efforts put forth by staff to budget responsibly.

**Nominating Committee** – Vice President Abramowicz gave the Nominating Committee report. The committee puts forth the following candidates to be voted on at the December Board meeting: Greg Rodeno for President and Hope Lugo for Vice President. Nominations will be taken from the floor prior to the vote at the December meeting.

**Personnel Committee** – Director Lugo gave the Personnel Committee report. She will distribute the CEO's personal evaluation and goals for 2007. An Executive Session will be scheduled for January.

**Friends Committee** – Director Carr gave the Friends Committee report. The Friends have been invited to join us at our annual Holiday Board Meeting and Dinner on December 19<sup>th</sup> at Piccolino's.

**Livestock Committee** – CEO Anderson reported on the livestock committee. The committee is putting together their wish list 2007 capital projects and purchases. They are also voting in December to restructure how the luncheon is produced each year, making it a club responsibility for 2 years, first as assistant chair, then as chair, rather than an individual person's job.

**Buildings and Grounds Committee** – There was no Buildings and Grounds committee report at this meeting.

**Finance Committee** – Denise explained the financials.

**Vice President Abramowicz moved approval of the October financials as presented. Director Lugo seconded the motion. The motion carried unanimously.**

## **CORRESPONDENCE**

There was no correspondence at this meeting.

## **OLD BUSINESS/NEW BUSINESS**

There was no old or new business to report on at this meeting.

## **FUTURE BOARD MEETING DATES**

President Dickson read the dates of the next three Board meetings: December 19<sup>th</sup>, January 23<sup>rd</sup> and February 20<sup>th</sup>, 2007, with the WFA Convention taking place in Reno January 14<sup>th</sup> through the 17<sup>th</sup>.

## **ACTION ITEMS**

**Discussion and Possible Action re: Soscol Corridor Project** – There was no report at this meeting.

**Discussion and Possible Action re: Real Estate and Development** – There was no report at this meeting.

**Discussion and Possible Action re: RV Park Formulation** – CEO Anderson reported on the RV Park. Due to errors made by California Construction Authority, the original project is going to go over budget by more than 100% of the original estimate. The options to consider now include requesting a project overrun grant of \$10,000 from Fairs and Expositions, utilizing the \$134,000 balance of the insurance settlement, using Major Maintenance project funds, having our crew run the electrical rather than hire an electrician, and installing gravel pads and/or roads instead of concrete and asphalt.

**Vice President Abramowicz motioned to allocate the additional \$134,000 in insurance settlement funds towards the completion of the RV Park project. Director Lugo seconded the motion.**

The Board discussed the need to see the bids before approval and the need for a project management control system. CEO Anderson is working with John Stockwell to secure our own bids on the concrete and asphalt in hopes that we can come in under CCA's estimated \$480,000 project budget.

President Dickson appointed the Real Estate and Development committee to oversee the project and advise CEO Anderson and the Board.

**Vice President Abramowicz amended her motion as follows: to allocate the additional \$134,000 in insurance settlement funds towards the completion of the RV Park project, subject to the review and approval of the bids being reviewed by the Real Estate and Development committee. Director Lugo seconded the amended motion. The motion carried unanimously.**

Director Rodeno would like to meet with the Board as a whole if necessary after reviewing the bids with CEO Anderson. An additional December Board meeting was scheduled for the purpose of discussing the RV Park project on December 5<sup>th</sup> at 11am. Staff will notify the Board if the meeting is cancelled.

**Discussion and Possible Action re: Director O'Kelly Resignation** – President Dickson instructed staff to send a letter to Director O'Kelly, giving her the opportunity to resign in writing by the 19<sup>th</sup> of December.

**Vice President Abramowicz motioned for staff to send a letter the Director O'Kelly, thanking her for her service and asking for her resignation in writing by December 19<sup>th</sup>, stating that if no letter was received, the Board would take action to accept her resignation by unexcused absence at the December meeting. Director Rodeno seconded the motion. The motion carried unanimously.**

#### **CEO/MANAGER'S REPORT**

CEO Anderson reported we have received an OK for contents reimbursement. Staff is putting together the paperwork to submit for insurance reimbursement.

There is no change in the status of the trees that need to come down in the Plaza as the owl is still in residence and we have no funds to remove the last two trees.

**Discussion and Possible Approval of 2007 Proposed Budget** – Director Carr motioned to approve the 2007 Budget as presented. Director Rodeno seconded the motion. The motion carried unanimously.

**Discussion and Possible Approval of Credit Card Policy** – CEO Anderson explained the need for a policy regarding staff use of credit cards, arising from our audit this year. We basically copied the policy from the Fairs Accounting Procedures Manual and would like to incorporate it into our Policy Manual.

**Director Rodeno moved approval of the Credit Card Policy. Director Carr seconded the motion. The motion carried unanimously.**

**Discussion and Possible Approval of New RV Park Rates** – CEO Anderson detailed for the Board a staff study of 42 California RV Parks, including 25 located in the Bay Area. Average base rate for the 42 parks studied was \$36.85, increasing to an average of \$42.90 for the 25 Bay Area parks.

Staff is recommending a base rate of \$35/night, with a 10% discount for Good Sam members. Staff also recommends extended the maximum stay time from 14 days per season to 28 days in, out for 14 in order to encourage longer stays and more frequent return customers.

**Vice President Abramowicz moved approval of the staff recommendation of a base rate of \$35/night, with a 10% discount for Good Sam members and extending the maximum stay time from 14 days per season to 28 days in, out for 14 days. Director Lugo seconded the motion. The motion carried unanimously.**

Staff will work on AAA and Good Sam certification in 2007, along with exploring offering a WFA discount, marketing through the Fairs, creating an RV rally database, and getting placement of some of the destination Napa Valley websites.

**Discussion and Possible Approval of New Buildings and Grounds Rental Rates** – CEO Anderson recommended that building rental rates remain the same for 2007.

**Director Carr moved approval of the 2007 building rental rates. Director Rodeno seconded the motion. The motion carried unanimously.**

CEO Anderson reported that Dreamweavers Theater continues to be interested in the possibility of making Merlot Hall their permanent home. Blue Oak School has also approached CEO Anderson about possibly adding to their campus.

CEO Anderson reported on the audit exit interview. Most everything was anticipated and similar to last year. Most of the minor issues were corrected before the auditor left. We have solved the permanent employee housing and 1099B findings, and are working on a solution for the housing of our temporary employee. Director Lugo echoed the positive comments from the exit interview, noting that the auditor commented on how organized, cooperative and efficient the staff was.

#### **CONSENT CALENDAR**

The Consent Calendar consisted of the following: Rental Agreements # 06-084 through and including # 06-092, and Standard Agreements STD 06-43.

**Director Rodeno moved approval of the Consent Calendar. Director Battisti seconded the motion. The motion carried unanimously.**

**ADJOURNMENT**

**The meeting of the 25<sup>th</sup> District Agricultural Association Board of Directors adjourned at 3:09 p.m.**

---

Joseph Anderson, CEO Date

---

Dave Dickson, President Date

**25th District Agricultural Assn**  
**Balance Sheet**  
 As of November 30, 2006

	<u>Nov 30, 06</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
111000 · Petty Cash	120.00
112000 · Change Fund	18,840.00
112100 · Change Fund - RV Park	50.00
113000 · Cash in Bank - Operations - VB	53,642.85
114000 · Cash in Bank - Premium - VB	-384.90
116100 · Cash in Bank - LAIF	129,326.89
117000 · Cash in Bank - Livestock - VB	63,458.53
<b>Total Checking/Savings</b>	<u>265,053.37</u>
Accounts Receivable	
131000 · *Accounts Receivable	12,320.34
<b>Total Accounts Receivable</b>	<u>12,320.34</u>
<b>Other Current Assets</b>	
136000 · Accounts Rec. - UI Reimbursemnt	2,466.40
136100 · Reimbursable Account - Fair	-5,817.93
143000 · Deferred Charges	5,644.84
<b>Total Other Current Assets</b>	<u>2,293.31</u>
<b>Total Current Assets</b>	<u>279,667.02</u>
<b>Fixed Assets</b>	
191000 · Land	231,900.00
192000 · Buildings & Improvements	
192100 · Accum. Depreciation - Bldgs&Imp	-3,006,114.52
192000 · Buildings & Improvements - Other	3,176,572.85
<b>Total 192000 · Buildings &amp; Improvements</b>	<u>170,458.33</u>
193000 · Equipment	
193100 · Accum. Depreciation - Equip.	-917,927.48
193000 · Equipment - Other	922,909.68
<b>Total 193000 · Equipment</b>	<u>4,982.20</u>
<b>Total Fixed Assets</b>	<u>407,340.53</u>
<b>TOTAL ASSETS</b>	<u><u><b>687,007.55</b></u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
212000 · *Accounts Payable	33,964.46
<b>Total Accounts Payable</b>	<u>33,964.46</u>
<b>Other Current Liabilities</b>	
2100 · Payroll Liabilities	118.60
211100 · Insurance Fees-Bldg. Rentals	1,232.00
211150 · Insurance Fees - Liquor Liab.	270.00
211200 · Ins. Fees-Comm/Concession	420.00
223000 · State Retirement - Employee	1,385.24
226000 · Other Payroll Deductions	0.83
226100 · Health Ins. Payroll Deduction	-1,606.50
226200 · Dental Insurance Payroll Dedtn	-7.28
227000 · State Withholding	49.67
228000 · Deferred Income	72,034.55
241000 · Guaranteed Deposits	1,100.00
241050 · Guaranteed Deposits - Bingo	1,500.00
241100 · Guaranteed Deposits - Security	3,590.39
245000 · Compensated Leave Liability	
245002 · Leave Liability - JEA	28,217.00
245003 · Leave Liability - DMO	9,196.12
245004 · Leave Liability - RJS	5,326.28
245201 · Leave Liability - JTS	5,924.39
245202 · Leave Liability - OC	1,828.26
<b>Total 245000 · Compensated Leave Liability</b>	<u>50,492.05</u>
251100 · Reserve for Auction	77,151.24
<b>Total Other Current Liabilities</b>	<u>207,730.79</u>

1:24 PM  
12/14/06  
Accrual Basis

**25th District Agricultural Assn**  
**Balance Sheet**  
As of November 30, 2006

	<u>Nov 30, 06</u>
Total Current Liabilities	<u>241,695.25</u>
Total Liabilities	241,695.25
Equity	
291000 · Net Resources - Operations	649,102.43
3900 · Retained Earnings	-257.62
Net Income	<u>-203,532.51</u>
Total Equity	<u>445,312.30</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u><u>687,007.55</u></u></b>

25th District Agricultural Association  
Income/Expense Detail w/Capital & Variance  
For the Period 11/01/06 Through 11/30/06

	2006		2005		2006		2006		Budget for the Year
	Current Months	Year to Date	Current Month	Prior Year to Date	Current Month Budget	Variance	YTD Budget	Variance Over/(Under)	
<b>STATE SUPPORT &amp; REVENUE</b>									
State Support	-	124,000.00	-	124,000.00	-	-	124,000.00	-	124,000.00
<b>ADMISSIONS</b>									
Gate Admissions	-	288,331.00	-	275,863.00	-	-	276,000.00	12,331.00	276,075.00
Pre Sale Admissions - Gala	-	5,225.00	-	6,475.00	-	-	4,000.00	1,225.00	4,000.00
Pre Sale Admissions-Exhibitor	-	9,054.00	-	10,980.00	-	-	10,950.00	(1,896.00)	10,500.00
Pre Sale Admissions-Concessions	-	4,180.00	-	4,416.00	-	-	5,050.00	(870.00)	5,000.00
Pre Sale Admissions-Discount	-	5,076.00	-	3,388.00	-	-	3,075.00	2,001.00	3,500.00
<b>TOTAL ADMISSIONS</b>	-	311,866.00	-	301,122.00	-	-	299,075.00	12,791.00	299,075.00
<b>TOTAL COMMERCIAL SPACE</b>	-	84,329.00	84.00	83,125.00	-	-	82,000.00	2,329.00	82,000.00
<b>CONCESSIONS</b>									
Carnival Guarantee	-	81,610.00	-	81,430.00	-	-	81,610.00	-	81,610.00
Carnival Pre Sale	-	34,080.20	-	29,671.00	-	-	28,000.00	6,080.20	28,000.00
Food Concession Guarantee	-	13,025.00	-	14,850.00	-	-	11,850.00	1,175.00	14,850.00
Food Concession Percentage	1,072.51	69,051.80	-	59,154.03	-	1,072.51	58,675.00	10,376.80	55,675.00
Other Concessions	256.00	17,241.00	-	16,239.28	-	256.00	15,325.00	1,916.00	15,325.00
<b>TOTAL CONCESSIONS</b>	1,328.51	215,008.00	-	201,344.31	-	1,328.51	195,460.00	19,548.00	195,460.00
<b>EXHIBITS</b>									
Exhibit Entry Fees	-	14,521.90	-	10,840.50	-	-	8,000.00	6,521.90	8,000.00
Exhibit-Donated Awards	-	450.00	-	245.00	-	-	250.00	200.00	250.00
Exhibit-Other	-	-	-	-	-	-	-	-	-
<b>TOTAL EXHIBITS</b>	-	14,971.90	-	11,085.50	-	-	8,250.00	6,721.90	8,250.00
<b>FAIRTIME ATTRACTIONS</b>									
Grandstands-Rodeo-Box Seat	-	-	-	-	-	-	-	-	-
Grandstands-Rodeo-General	-	-	-	-	-	-	-	-	-
Grandstand-Rodeo-Pre Sale	-	-	-	-	-	-	-	-	-
Grandstands-DD-Box Seats	-	4,224.00	-	5,102.00	-	-	4,000.00	224.00	4,000.00
Grandstands-DD-General	-	32,172.00	-	27,188.00	-	-	26,000.00	6,172.00	26,000.00
Grandstands-Performance	-	-	-	14,800.00	-	-	12,800.00	(12,800.00)	12,800.00
Attractions Other Revenue	-	1,047.00	-	858.00	-	-	1,050.00	(3.00)	1,050.00
<b>TOTAL FAIRTIME ATTRACTIONS</b>	-	37,443.00	-	47,948.00	-	-	43,850.00	(6,407.00)	43,850.00

25th District Agricultural Association  
Income/Expense Detail w/Capital & Variance  
For the Period 11/01/06 Through 11/30/06

	2006		2005		2006		2006		Budget for the Year
	Current Months	Year to Date	Current Month	Prior Year to Date	Current Month Budget	Variance	YTD Budget	Variance Over/(Under)	
<b>MISCELLANEOUS FAIR</b>									
Parking Lot	-	22,295.00	-	21,312.00	-	-	21,000.00	1,295.00	21,000.00
Parking Lot-Pre Sale Concess	-	190.00	-	-	-	-	-	190.00	-
<b>Livestock Auction</b>	-	-	-	-	-	-	-	-	-
Camping Fees-4-H & Livestock	-	5,700.00	(500.00)	5,500.00	-	-	6,000.00	(300.00)	6,000.00
Camping Fees-Concession & Stk	-	3,120.00	-	3,345.00	-	-	3,300.00	(180.00)	3,300.00
Sponsorship	-	31,500.00	-	31,500.00	-	-	31,000.00	500.00	31,000.00
<b>TOTAL MISCELLANEOUS FAIR</b>	-	62,805.00	(500.00)	61,657.00	-	-	61,300.00	1,505.00	61,300.00
<b>NON FAIR REVENUE</b>									
Non Fair Building Rentals	16,852.50	223,937.50	12,820.00	199,601.50	21,362.50	(4,510.00)	195,193.00	28,744.50	231,700.00
Non Fair-Bingo Rentals	5,300.00	122,425.00	9,975.00	138,275.00	11,900.00	(6,600.00)	134,300.00	(11,875.00)	128,300.00
Non Fair-RV Park Rentals	9,529.00	36,652.00	5,056.00	38,680.00	5,000.00	4,529.00	49,250.00	(12,598.00)	52,250.00
Non Fair-Rental of Equipment	-	3,373.75	1,384.00	3,083.50	1,240.00	(1,240.00)	4,150.00	(776.25)	5,000.00
Non Fair-Concessions Revenue	250.00	1,750.00	250.00	1,500.00	250.00	-	2,250.00	(500.00)	2,500.00
Non Fair-Utility Fee Reimb.	-	-	-	-	3,500.00	(3,500.00)	3,500.00	(3,500.00)	-
Non Fair-Interim Parking Rev	-	-	-	4,055.00	40.00	-	40.00	(40.00)	3,500.00
Non Fair Miscellaneous Revenue	56.00	1,409.74	-	623.50	-	56.00	646.00	763.74	750.00
NF Misc. ATM Transaction Fees	715.00	14,516.00	1,174.00	14,969.00	1,000.00	(285.00)	13,200.00	1,316.00	13,000.00
NF Misc.-SE Insurance Percen	-	432.50	-	818.70	-	-	1,665.00	(1,232.50)	750.00
NF Misc. - Security Fees	-	-	-	-	-	-	-	-	4,000.00
NF Misc. Novelty Percentages	-	58.25	-	748.30	72.00	(72.00)	851.00	(792.75)	1,250.00
NF Misc.-Beer Sale Percentages	-	500.00	1,200.00	1,700.00	-	-	-	500.00	-
NF Misc.-Maintenance Time	144.00	10,680.00	1,772.00	12,136.00	1,500.00	(1,356.00)	10,400.00	280.00	11,570.00
NF Misc.-Trash Removal	-	10,625.00	1,215.00	12,565.00	1,200.00	(1,200.00)	11,000.00	(375.00)	11,660.00
NF Misc.-Damage/Repair Costs	-	125.00	106.00	1,628.88	-	-	-	125.00	-
NF Misc.-Discounts Taken	-	750.68	-	702.41	10.00	(10.00)	110.00	640.68	120.00
<b>TOTAL NON FAIR REVENUE</b>	32,846.50	427,235.42	34,952.00	431,086.79	47,074.50	(14,228.00)	426,555.00	680.42	466,350.00
<b>PRIOR YR REV./INT./DONATIONS</b>									
Prior Year Revenue Adjustment	-	1,484.50	-	5,598.91	-	-	-	1,484.50	-
Interest Earnings	-	4,830.55	0.14	6,558.55	-	-	6,400.00	(1,569.45)	8,400.00
General Donations/Sponsorships	-	420.59	-	10.00	-	-	-	420.59	-
<b>TOTAL PRIOR YR REV./INT./DONATIONS</b>	-	6,735.64	0.14	12,167.46	-	-	6,400.00	335.64	8,400.00
<b>TOTAL SUPPORT &amp; REVENUE</b>	<b>34,175.01</b>	<b>1,284,393.96</b>	<b>34,536.14</b>	<b>1,273,536.06</b>	<b>47,074.50</b>	<b>(12,899.49)</b>	<b>1,246,890.00</b>	<b>37,503.96</b>	<b>1,288,685.00</b>

25th District Agricultural Association  
Income/Expense Detail w/Capital & Variance  
For the Period 11/01/06 Through 11/30/06

	2006		2005		2006		2006		Budget for the Year
	Current Months	Year to Date	Current Month	Prior Year to Date	Current Month Budget	Variance	YTD Budget	Variance Over/(Under)	
<b>OPERATING EXPENDITURES</b>									
<b>ADMINISTRATIONS</b>									
Administration Permanent Salary	13,346.50	157,235.93	13,122.50	156,255.90	13,688.00	(341.50)	162,154.00	(4,918.07)	175,841.00
Administration Temporary Wages	-	2,444.38	-	2,337.26	500.00	(500.00)	9,000.00	(6,555.62)	9,630.00
Administration - Compensated Leave Expense	-	(9,065.68)	-	-	-	-	-	(9,065.68)	14,913.00
Administration-Employer's Share	3,705.61	36,725.15	3,393.89	36,136.50	4,098.00	(392.39)	45,078.00	(8,352.85)	49,184.00
Administration-Payroll Taxes	899.38	11,787.93	991.51	11,863.78	1,054.38	(155.00)	12,535.29	(747.36)	13,592.00
Administration-Worker's Comp	-	8,577.68	-	7,874.59	-	-	8,741.00	(163.32)	8,741.00
Professional Services	500.00	5,500.00	500.00	5,500.00	500.00	-	5,500.00	-	6,000.00
Director's Expense	246.75	3,009.16	265.43	2,791.52	250.00	(3.25)	4,750.00	(1,740.84)	7,000.00
Travel Expense	-	3,619.93	-	5,784.14	1,000.00	(1,000.00)	6,000.00	(2,380.07)	6,000.00
Office Supplies	1,634.25	24,863.48	976.54	15,615.61	500.00	1,134.25	16,000.00	8,863.48	17,000.00
Telephone & Postage	1,066.79	14,542.41	909.93	11,487.52	750.00	316.79	15,500.00	(957.59)	16,000.00
Dues & Subscriptions	150.00	4,380.00	85.00	4,788.48	550.00	(400.00)	5,000.00	(620.00)	5,000.00
Insurance	-	24,381.00	-	32,131.00	-	-	32,131.00	(7,750.00)	32,131.00
Other	2,330.17	14,507.17	882.06	12,128.14	500.00	1,830.17	11,500.00	3,007.17	12,000.00
Unemployment Insurance Expense	-	934.20	135.20	834.20	-	-	750.00	184.20	1,000.00
Administration - CY Bad Debt Expense	-	-	-	-	-	-	-	-	-
<b>TOTAL ADMINISTRATION</b>	<b>23,879.45</b>	<b>303,442.74</b>	<b>21,262.06</b>	<b>305,528.64</b>	<b>23,390.38</b>	<b>489.07</b>	<b>334,639.29</b>	<b>(31,196.55)</b>	<b>374,032.00</b>
<b>MAINTENANCE &amp; OPERATIONS</b>									
Maintenance-Permanent Salaries	7,646.49	83,451.37	6,271.97	75,610.59	8,931.00	(1,284.51)	114,851.00	(31,399.63)	123,782.00
Maintenance-Temporary Wages	12,026.03	176,536.23	8,584.63	154,664.44	4,364.00	7,662.03	88,776.00	87,760.23	93,140.00
Maintenance-Employer's Share	3,503.33	35,028.56	3,153.73	32,169.24	4,608.00	(1,104.67)	50,688.00	(15,659.44)	55,298.00
Maintenance-Payroll Taxes	838.63	8,876.29	596.88	7,936.40	746.49	92.14	10,073.35	(1,197.06)	10,820.00
Maintenance-Worker's Comp	-	12,801.41	-	12,541.01	-	-	12,541.00	260.41	12,541.00
Maintenance-Professional Serv.	-	1,793.69	-	3,899.01	-	-	-	1,793.69	-
Maintenance-Equipment Rental	85.72	2,946.90	80.61	575.39	50.00	35.72	950.00	1,996.90	1,000.00
Maintenance-Public Address Rtl	-	19,000.00	-	18,000.00	-	-	18,000.00	1,000.00	18,000.00
Maintenance-Temp. Electrical	-	660.00	-	900.00	-	-	1,000.00	(340.00)	1,000.00
Light,Heat,Water & Power	6,704.05	94,744.10	13,048.58	79,167.21	6,750.00	(45.95)	93,250.00	1,494.10	105,000.00
Maintenance of Equipment	616.37	12,948.49	992.76	18,281.45	750.00	(133.63)	15,500.00	(2,551.51)	16,000.00
Maintenance of Bldgs & Grounds	5,946.51	126,190.42	11,127.35	94,750.70	8,000.00	(2,053.49)	87,000.00	39,190.42	95,000.00
Trash Removal	1,152.20	36,791.66	5,669.80	31,132.42	2,000.00	(847.80)	30,250.00	6,541.66	32,000.00
Special Repairs	6,441.94	7,538.94	-	-	500.00	5,941.94	4,500.00	3,038.94	5,000.00
<b>TOTAL MAINTENANCE &amp; OPERATION</b>	<b>44,961.27</b>	<b>619,308.06</b>	<b>49,526.31</b>	<b>529,627.86</b>	<b>36,699.49</b>	<b>8,261.78</b>	<b>527,379.35</b>	<b>91,928.72</b>	<b>568,581.00</b>

25th District Agricultural Association  
Income/Expense Detail w/Capital & Variance  
For the Period 11/01/06 Through 11/30/06

	2006		2005		2006		2006		Budget for the Year
	Current Months	Year to Date	Current Month	Prior Year to Date	Current Month Budget	Variance	YTD Budget	Variance Over/(Under)	
<b>PUBLICITY</b>									
Publicity-Salaries & Wages	-	-	-	-	-	-	-	-	-
Publicity-Employer's Share Ben	-	-	-	-	-	-	-	-	-
Publicity-Payroll Taxes	-	-	-	-	-	-	-	-	-
Publicity-Worker's Compensation	-	-	-	-	-	-	-	-	-
Publicity-Professional Service	-	-	-	-	-	-	1,500.00	(1,500.00)	1,500.00
Publicity-Supplies & Expense	-	-	-	-	-	-	2,000.00	(2,000.00)	2,000.00
Publicity-Advertising	-	39,363.64	(221.00)	45,842.06	-	-	42,000.00	(2,636.36)	42,000.00
Publicity-Promotional Expense	-	-	-	52.46	-	-	250.00	(250.00)	250.00
Publicity-Public Relations	-	-	-	677.77	-	-	750.00	(750.00)	750.00
Publicity-Pre Fair Stunts	-	-	-	-	-	-	-	-	-
<b>TOTAL PUBLICITY</b>	-	39,363.64	(221.00)	46,572.29	-	-	46,500.00	(7,136.36)	46,500.00
<b>ATTENDANCE OPERATIONS</b>									
Attendance-Salaries & Wages	-	13,301.01	-	19,406.73	-	-	20,200.00	(6,898.99)	20,200.00
Attendance-Employer's Share	-	26.70	-	191.35	-	-	-	26.70	200.00
Attendance-Payroll Taxes	-	316.35	-	308.64	-	-	493.00	(176.65)	293.00
Attendance-Worker's Compensation	-	1,048.83	-	874.95	-	-	875.00	173.83	875.00
Attendance-Professional Service	27,123.11	75,917.10	-	71,061.97	-	27,123.11	72,000.00	3,917.10	72,000.00
Attendance-Supplies & Expense	-	6,525.92	-	6,120.23	-	-	6,500.00	25.92	6,500.00
Attendance-Pre-Sale Tix Comm.	-	11,707.50	-	10,500.00	-	-	10,500.00	1,207.50	10,500.00
<b>TOTAL ATTENDANCE OP.</b>	27,123.11	108,843.41	-	108,463.87	-	27,123.11	110,568.00	(1,724.59)	110,568.00
<b>MISCELLANEOUS FAIR</b>									
Misc. Fair-Parking Expenses	-	12,168.00	-	11,414.00	-	-	12,600.00	(432.00)	12,600.00
Misc. Fair-Premium Book Expense	-	-	-	4,012.61	-	-	2,000.00	(2,000.00)	2,000.00
<b>Livestock Auction Expenses</b>									
<b>Auction - Payment to Sellers</b>	-	-	-	-	-	-	-	-	-
<b>Auction - Lunch/Dinner</b>	-	-	-	-	-	-	-	-	-
<b>Auction - Prior Year</b>	-	-	-	-	-	-	-	-	-
<b>Auction-Direct Expense</b>	-	-	-	-	-	-	-	-	-
Misc. Fair-Sponsorship Expense	-	933.32	-	830.97	-	-	1,100.00	(166.68)	1,100.00
<b>TOTAL MISCELLANEOUS FAIR</b>	-	13,101.32	-	16,257.58	-	-	15,700.00	(2,598.68)	15,700.00
<b>PREMIUM EXPENSE</b>									
Eligible Premiums-Cash	-	19,927.50	-	21,490.50	-	-	22,000.00	(2,072.50)	22,000.00
Eligible Premiums-Trophies, Rib	-	5,080.91	-	2,776.89	-	-	2,500.00	2,580.91	2,500.00
Sponsored & Donated Cash Awards	-	-	-	-	-	-	150.00	(150.00)	150.00
<b>TOTAL PREMIUMS</b>	-	25,008.41	-	24,267.39	-	-	24,650.00	358.41	24,650.00

25th District Agricultural Association  
Income/Expense Detail w/Capital & Variance  
For the Period 11/01/06 Through 11/30/06

	2006		2005		2006		2006		Budget for the Year
	Current Months	Year to Date	Current Month	Prior Year to Date	Current Month Budget	Variance	YTD Budget	Variance Over/(Under)	
<b>EXHIBITS</b>									
Exhibits-Salaries & Wages	-	15,825.14	-	16,617.72	-	-	19,275.00	(3,449.86)	19,275.00
Exhibits-Employer's Share Bene	-	-	-	142.40	-	-	-	-	150.00
Exhibits-Payroll Taxes	-	429.67	-	332.77	-	-	429.00	0.67	279.00
Exhibits-Worker's Compensation	-	1,190.88	-	1,121.74	-	-	1,122.00	68.88	1,122.00
Professional Services-Judges	-	3,300.00	-	3,725.00	-	-	4,500.00	(1,200.00)	4,500.00
Exhibit Supplies & Expenses	-	13,262.73	125.00	15,831.46	-	-	10,000.00	3,262.73	10,000.00
Tent & Booth Rental	-	3,660.00	-	2,940.00	-	-	5,000.00	(1,340.00)	5,000.00
Decorations	-	-	-	-	-	-	1,500.00	(1,500.00)	1,500.00
Exhibit - Other Expenses	-	-	-	11,838.63	-	-	-	-	-
Gala	-	14,666.66	-	-	-	-	10,000.00	4,666.66	10,000.00
<b>TOTAL EXHIBITS</b>	-	52,335.08	125.00	52,549.72	-	-	51,826.00	509.08	51,826.00
<b>FAIRTIME ATTRACTIONS</b>									
Attractions-Salaries & Wages	-	1,642.63	-	1,176.00	-	-	1,800.00	(157.37)	1,800.00
Attractions-Employer's Share	-	-	-	8.90	-	-	-	-	-
Attractions-Payroll Taxes	-	39.83	-	18.62	-	-	26.00	13.83	26.00
Attractions-Worker's Compensation	-	56.82	-	22.43	-	-	50.00	6.82	50.00
Attractions-Professional Services	-	22,055.00	-	26,500.00	-	-	26,500.00	(4,445.00)	26,500.00
Attractions-Supplies & Expense	-	25,961.93	-	21,481.43	-	-	22,000.00	3,961.93	22,000.00
Attractions-Rodeo & Derby	-	14,000.00	-	13,000.00	-	-	13,000.00	1,000.00	13,000.00
Attractions-Performances	-	134,400.00	-	137,964.11	-	-	150,000.00	(15,600.00)	150,000.00
Act,Entertainers & Shows	-	-	-	4,877.00	-	-	-	-	-
<b>TOTAL FAIRTIME ATTRACTIONS</b>	-	198,156.21	-	205,048.49	-	-	213,376.00	(15,219.79)	213,376.00
<b>NON FAIRTIME ATTRACTIONS</b>									
Non Fair Attr.-Labor	-	1,136.00	-	2,385.81	-	-	-	1,136.00	-
Non Fair Attr.-Supplies&Expense	-	-	-	-	-	-	-	-	-
Non Fair Attr.-Advertising	-	-	-	-	-	-	-	-	-
Non Fair Attr.-Premiums/Cash	-	-	-	-	-	-	-	-	-
Non Fair Attr.-Other	-	-	-	-	-	-	-	-	-
<b>TOTAL NON-FAIR-ATTRACTIONS</b>	-	1,136.00	-	2,385.81	-	-	-	1,136.00	-
<b>TOTAL EQUIPMENT</b>	-	-	-	-	-	-	4,000.00	(4,000.00)	4,000.00
<b>TOTAL CASH OVER/UNDER</b>	-	1,053.47	-	1,682.79	-	-	-	1,053.47	-
<b>TOTAL OPERATING EXPENDITURES</b>	<b>95,963.83</b>	<b>1,361,748.34</b>	<b>70,692.37</b>	<b>1,292,384.44</b>	<b>60,089.87</b>	<b>35,873.96</b>	<b>1,328,638.63</b>	<b>33,109.71</b>	<b>1,409,233.00</b>

25th District Agricultural Association  
Income/Expense Detail w/Capital & Variance  
For the Period 11/01/06 Through 11/30/06

	2006		2005		2006		2006		Budget for the Year
	Current Months	Year to Date	Current Month	Prior Year to Date	Current Month Budget	Variance	YTD Budget	Variance Over/(Under)	
PRIOR YEAR & CAPITAL									
TOTAL PRIOR YR OP EXP	-	(11,712.07)	-	5.90	-	-	-	(11,712.07)	-
DEPRECIATION EXPENSE	-	-	-	-	-	-	-	-	27,148.00
CAPITAL EXPENDITURES									
Capital Expenditures	-	27,255.31	-	18,763.66	-	-	-	27,255.31	-
ADA Improvements	-	1,956.10	-	37,412.22	-	-	-	1,956.10	-
Capital Funded by Fair - Flood	-	52,399.43	-	39,720.75	-	-	-	52,399.43	-
TOTAL EXPENDITURES	95,963.83	1,431,647.11	70,692.37	1,388,286.97	60,089.87	35,873.96	1,328,638.63	103,008.48	1,436,381.00
<b>NET PROFIT / (LOSS)</b>	<b>(61,788.82)</b>	<b>(147,253.15)</b>	<b>(36,156.23)</b>	<b>(114,750.91)</b>	<b>(13,015.37)</b>	<b>(48,773.45)</b>	<b>(81,748.63)</b>	<b>(65,504.52)</b>	<b>(147,696.00)</b>

25th District Agricultural Association  
Income/Expense Detail w/Capital & Variance  
For the Period 11/01/06 Through 11/30/06

	2006		2005		2006		2006		Budget for the Year
	Current Months	Year to Date	Current Month	Prior Year to Date	Current Month Budget	Variance	YTD Budget	Variance Over/(Under)	
<b>STATE SUPPORT &amp; REVENUE</b>									
State Support	-	124,000.00	-	124,000.00	-	-	124,000.00	-	124,000.00
Admissions	-	311,866.00	-	301,122.00	-	-	299,075.00	12,791.00	299,075.00
Commercial & Industrial	-	84,329.00	84.00	83,125.00	-	-	82,000.00	2,329.00	82,000.00
Concessions	1,328.51	215,008.00	-	201,344.31	-	1,328.51	195,460.00	19,548.00	195,460.00
Exhibits	-	14,971.90	-	11,085.50	-	-	8,250.00	6,721.90	8,250.00
Fairtime Attractions	-	37,443.00	-	47,948.00	-	-	43,850.00	(6,407.00)	43,850.00
Miscellaneous Fair	-	62,805.00	(500.00)	61,657.00	-	-	61,300.00	1,505.00	61,300.00
Non Fair	32,846.50	427,235.42	34,952.00	431,086.79	47,074.50	(14,228.00)	426,555.00	680.42	466,350.00
Prior Yr. Rev./Interest/Donations	-	6,735.64	0.14	12,167.46	-	-	6,400.00	335.64	8,400.00
<b>TOTAL SUPPORT &amp; REVENUE</b>	<b>34,175.01</b>	<b>1,284,393.96</b>	<b>34,536.14</b>	<b>1,273,536.06</b>	<b>47,074.50</b>	<b>(12,899.49)</b>	<b>1,246,890.00</b>	<b>37,503.96</b>	<b>1,288,685.00</b>
<b>OPERATION EXPENDITURES</b>									
Administration	23,879.45	303,442.74	21,262.06	305,528.64	23,390.38	489.07	334,639.29	(31,196.55)	374,032.00
Maintenance & Operations	44,961.27	619,308.06	49,526.31	529,627.86	36,699.49	8,261.78	527,379.35	91,928.72	568,581.00
Publicity	-	39,363.64	(221.00)	46,572.29	-	-	46,500.00	(7,136.36)	46,500.00
Attendance Operations	27,123.11	108,843.41	-	108,463.87	-	27,123.11	110,568.00	(1,724.59)	110,568.00
Miscellaneous Fair	-	13,101.32	-	16,257.58	-	-	15,700.00	(2,598.68)	15,700.00
Premiums	-	25,008.41	-	24,267.39	-	-	24,650.00	358.41	24,650.00
Exhibits	-	52,335.08	125.00	52,549.72	-	-	51,826.00	509.08	51,826.00
Fairtime Attractions	-	198,156.21	-	205,048.49	-	-	213,376.00	(15,219.79)	213,376.00
Non Fairtime Attractions	-	1,136.00	-	2,385.81	-	-	-	1,136.00	-
Equipment	-	-	-	-	-	-	4,000.00	(4,000.00)	4,000.00
Cash Over/Under	-	1,053.47	-	1,682.79	-	-	-	1,053.47	-
<b>TOTAL OPERATING EXPENDITURES</b>	<b>95,963.83</b>	<b>1,361,748.34</b>	<b>70,692.37</b>	<b>1,292,384.44</b>	<b>60,089.87</b>	<b>35,873.96</b>	<b>1,328,638.63</b>	<b>33,109.71</b>	<b>1,409,233.00</b>
<b>PRIOR YEAR OPERATING</b>									
Prior Yr. Operating Adj.	-	(11,712.07)	-	5.90	-	-	-	(11,712.07)	-
<b>DEPRECIATION EXPENSE</b>	-	-	-	-	-	-	-	-	27,148.00
<b>CAPITAL EXPENDITURES</b>									
Reimbursable - Flood Repair	-	27,255.31	-	18,763.66	-	-	-	27,255.31	-
Reimbursable - Capital Expense/Truck	-	1,956.10	-	37,412.22	-	-	-	1,956.10	-
Capital Expenditures	-	52,399.43	-	39,720.75	-	-	-	52,399.43	-
<b>TOTAL EXPENDITURES</b>	<b>95,963.83</b>	<b>1,431,647.11</b>	<b>70,692.37</b>	<b>1,388,286.97</b>	<b>60,089.87</b>	<b>35,873.96</b>	<b>1,328,638.63</b>	<b>103,008.48</b>	<b>1,436,381.00</b>
<b>NET PROFIT / (LOSS)</b>	<b>(61,788.82)</b>	<b>(147,253.15)</b>	<b>(36,156.23)</b>	<b>(114,750.91)</b>	<b>(13,015.37)</b>	<b>(48,773.45)</b>	<b>(81,748.63)</b>	<b>(65,504.52)</b>	<b>(147,696.00)</b>

Napa Valley Exposition  
2007 - Rental Contract Approvals  
December 19, 2006

2007-01	Vintage High School Athletic Boosters	Banquet	Chardonnay Hall	January 20, 2007	\$1,440.00
2007-02	Napa Boys & Girls Club	Banquet	Chardonnay Hall	January 27, 2007	\$1,440.00
2007-03	Roberto Espinoza	Banquet	Chardonnay Hall	January 6, 2007	\$1,800.00
2007-04	Napa Valley Pop Warner	Banquet	Chardonnay Hall	January 13, 2007	\$1,440.00
2007-05	Kiwanis Club of Napa	Banquet	Chardonnay Hall	February 3, 2007	\$1,440.00
2007-06	Napa Valley Center for Spiritual Living	Performance	Riesling Hall	January 19, 2007	\$540.00
2007-07	Napa High School Athletic Boosters	Banquet	Chardonnay Hall	February 24, 2007	\$1,440.00
2007-08	First Christian School	Banquet	Chardonnay Hall	February 17, 2007	\$1,440.00
2007-09	Edna Delacruz	Reception	Cabernet Hall	January 27, 2007	\$675.00
2007-10	Antonio Magellon	Reception	Chardonnay Hall	April 21, 2007	\$1,800.00
2007-11	Maria Lopez	Reception	Riesling Hall	April 21, 2007	\$675.00
2007-12	If Given a Chance	Banquet	Chardonnay Hall	May 11, 2007	\$1,440.00
2007-13	Junior Livestock Advisory Committee	Reception	Chardonnay Hall	May 5, 2007	\$Exchange
2007-14	Angelica Navarro	Reception	Chardonnay Hall	May 26, 2007	\$1,800.00